



Welcome

# Research

Lecture # 1

By:

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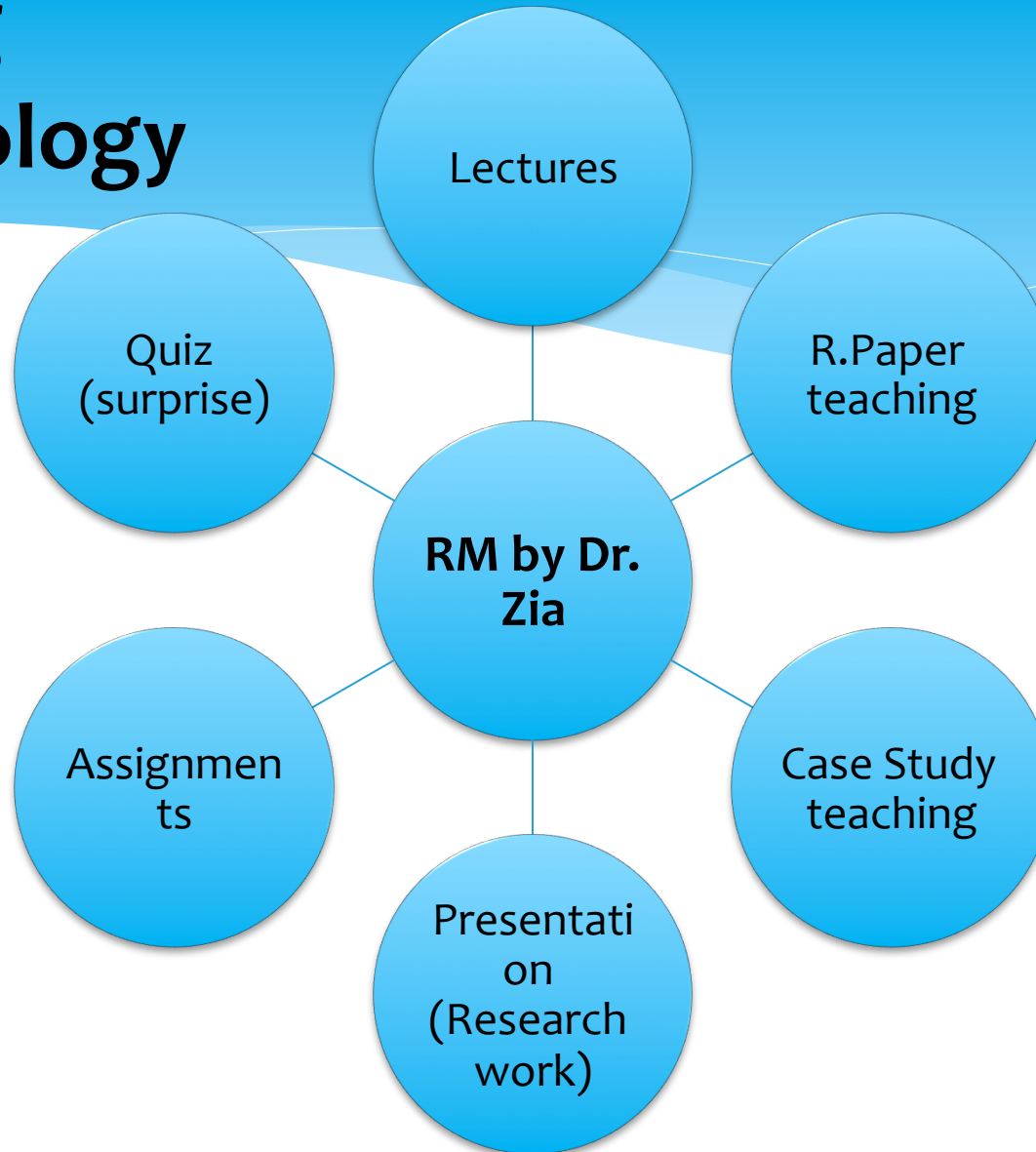
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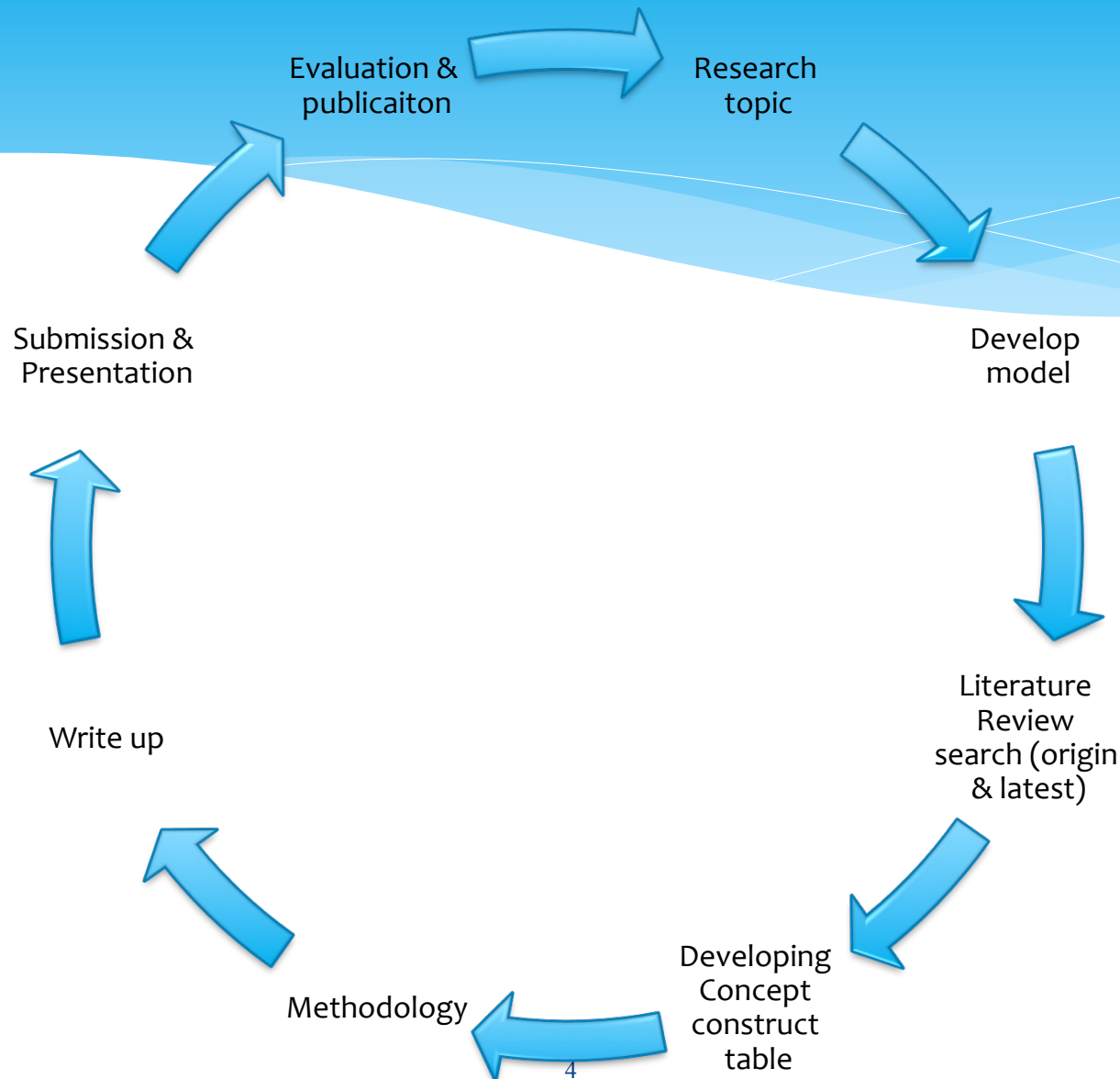
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# Teaching methodology



# Hands on learning about RM



**Over 90% of the relevant literature in many technical fields, such as biotechnology, astronomy, computers and software, and environmental sciences, has been produced since 1985.**

**Traditional programmatic approaches to education simply cannot keep up.....**

***J B Quinn (2001)***

# Research Defined

The systematic and objective process of generating information for aid in making decisions.

# What is research?

- \* **Research** is one of the ways to find answers to your questions
- \* **Research** is defined as human activity based on intellectual application in the investigation of matter.
- \* The primary purpose for research is discovering, interpreting, and the development of methods and systems for the advancement of human knowledge on a wide variety of scientific matters of our world and the universe.

# What is research?

- \* Research is defined as a systematic, self critical enquiry.
- \* Enquiry is aimed at understanding a thing or phenomenon or solving a problem

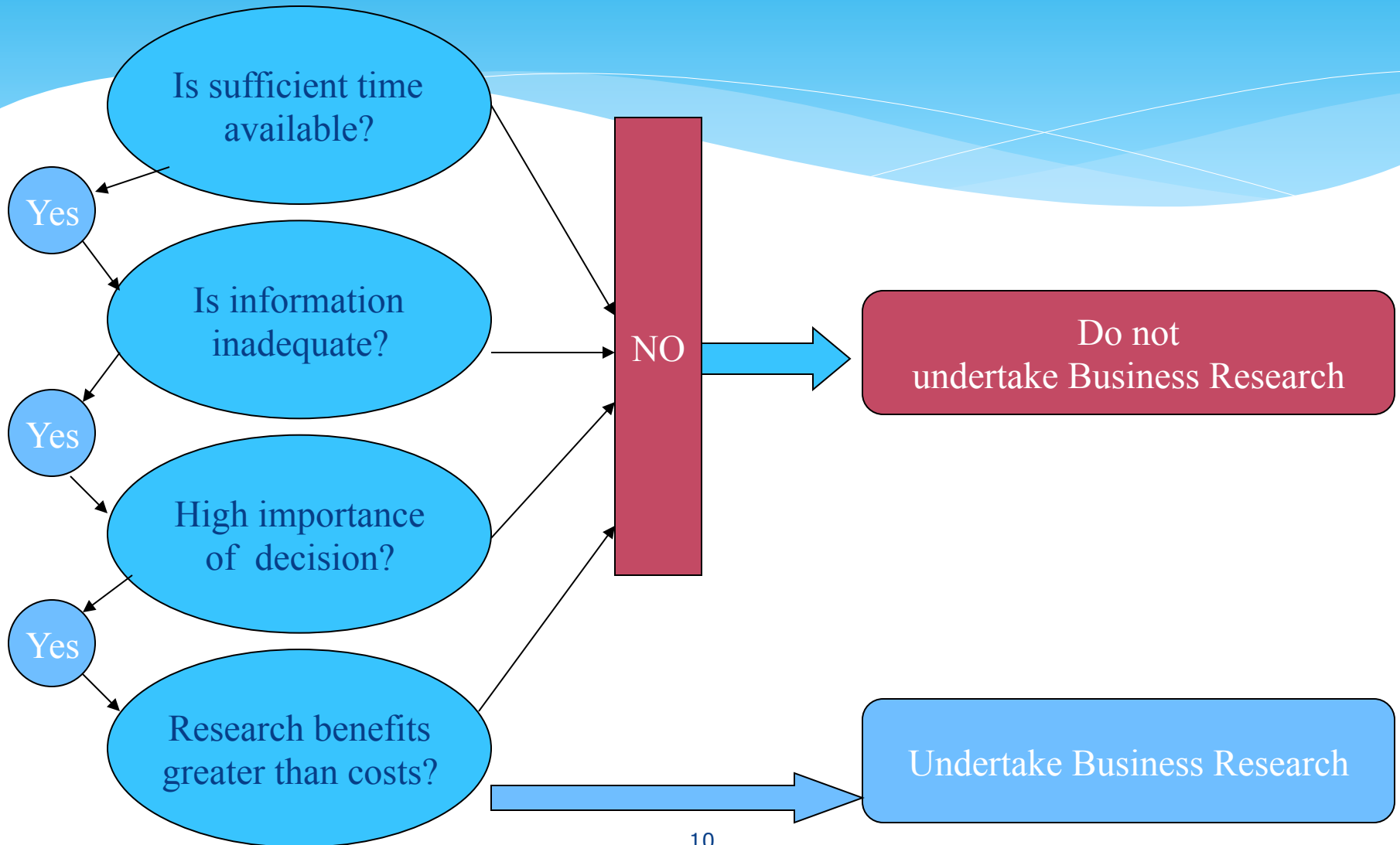
**Research is an art of scientific investigation.**



# Why Study Research?

- \* Research provides you with the knowledge and **skills** needed for the fast-paced **decision-making environment**

# When Should Research be Undertaken?



# The Research Process – a quick Review

- \* Define the Problem
- \* Develop an Approach to the Problem
- \* Formulate a Research Design
- \* Fieldwork
- \* Prepare & Analyze the Data
- \* Prepare & Present the Report

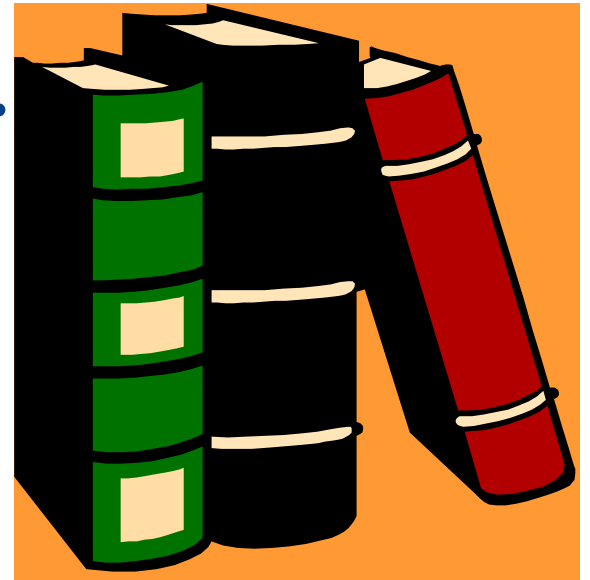
# Research Types

Basic research

Applied research

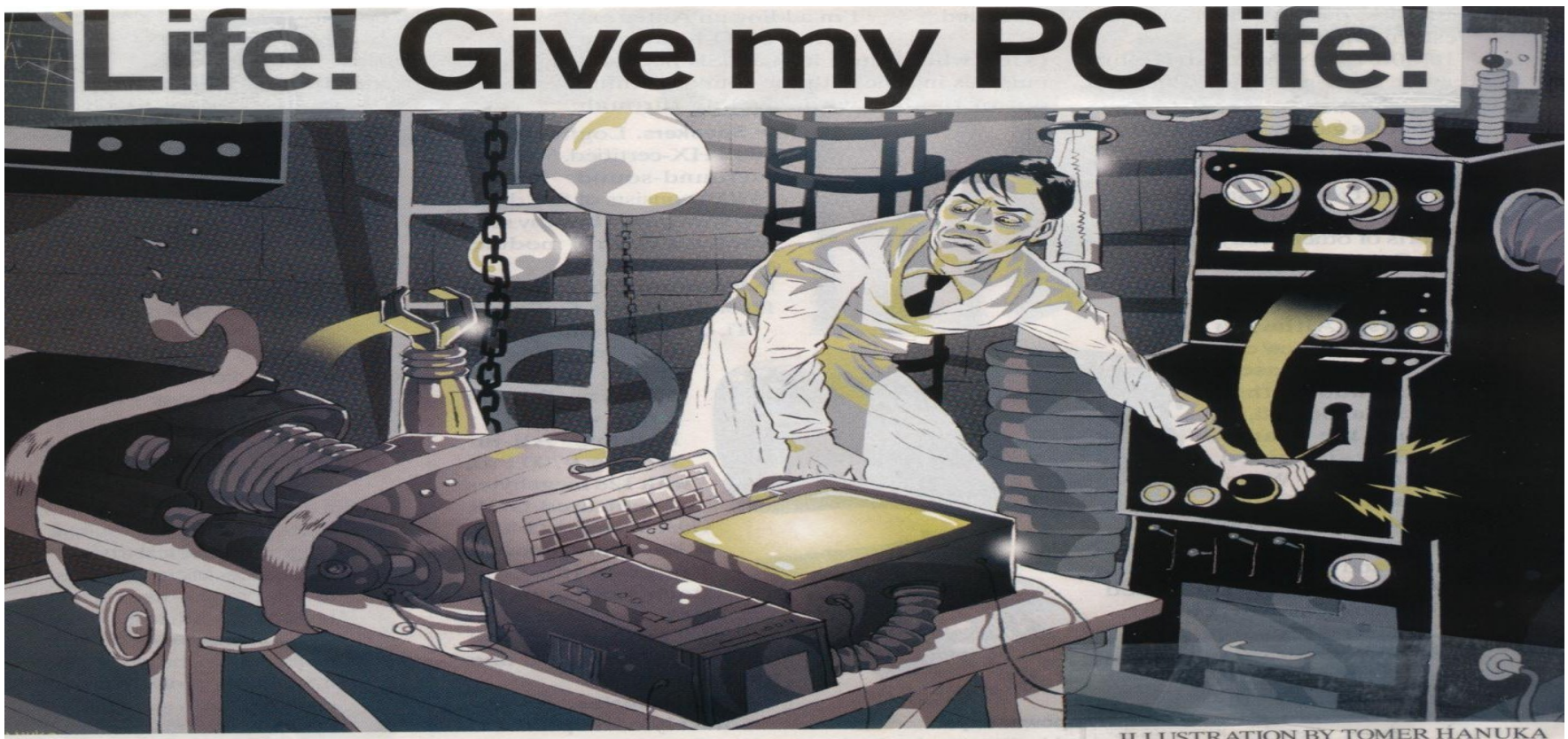
# Basic Research

- \*Attempts to expand the limits of knowledge
- \*Not directly involved in the solution to a pragmatic problem.



# Applied Research

Conducted when a decision must be made about a specific real-life problem



# Scientific Method

\*The analysis and interpretation of empirical evidence (facts from observation or experimentation) to confirm/approve or disprove prior conceptions

# Pace of Knowledge Creation

- \* 1700 To 1950: Man's Knowledge Doubled  
= 250 Years
- \* 1950 To 1965: Man's Knowledge Doubled Again  
= 15 Years
- \* 1965 To 1975: Man's Knowledge Doubled Again  
= 10 Years
- \* 1975 To 1980: Man's Knowledge Doubled Again  
= 5 Years

(Do you remember that statement, almost 90% specific knowledge is generated after 1985 ?)



# You may consider questions like:

- \* Is it worth to research?
- \* What is purpose of your research?
- \* What would your research questions?
- \* From whom you will collect information?
- \* From how many persons, you will collect information?
- \* How will you collect the information?
- \* How will you analyze information?
- \* How will you report the findings?
- \* What could be the kinds and sources of biases?
- \* How will you prove to then boss that the information contained the Guide is relevant and reliable?

Are you **SURE** that you are  
not going to reinvent the  
wheel?

# What is a Good Research?

A good research is the one that follows the standards of the scientific method. Additionally, it has to have the following features:

- \* Purpose clearly defined
- \* Research process detailed
- \* Research design thoroughly planned
- \* Limitations frankly revealed
- \* High ethical standards applied
- \* Consistent style of citation
- \* High ethical standards applied
- \* Adequate analysis for decision-maker's needs
- \* Findings presented unambiguously
- \* Conclusions justified
- \* Researcher's experience reflected
- \* Bibliography

# Quantitative & Qualitative Approaches

| Quantitative  | Qualitative   |
|---|---|
| Objective   | Subjective  |
| Research questions: How many? When? Where? Strength of association? | Research questions: What? Why? How                              |
| "Hard" science  | "Soft" science  |
| Literature review must be done early in study                       | Literature review may be done as study progresses or afterwards |
| Test theory   | Develops theory   |
| One reality: focus is concise and narrow                            | Multiple realities: focus is complex and broad                  |
| Facts are value-free and unbiased                                   | Facts are value-laden and biased                                |
| Reduction, control, precision                                       | Discovery, description, understanding, shared interpretation    |
| Measurable  | Interpretive  |

|  |   |
|--|---|
| Mechanistic: parts equal the whole   | Organismic: whole is greater than the parts   |
| Report statistical analysis.<br>Basic element of analysis is numbers                                   | Report rich narrative, individual; interpretation.<br>Basic element of analysis is words/ideas. |
| Researcher is separate   | Researcher is part of process   |
| Subjects   | Participants  |
| Context free   | Context dependent   |
| Hypothesis   | Research questions  |
| Reasoning is deductive   | Reasoning is inductive  |
| Establishes relationships, causation   | Describes meaning, discovery  |
| Uses instruments   | Uses communications and observation   |
| Strives for generalization<br>Generalizations leading to prediction,<br>explanation, and understanding | Strives for uniqueness<br>Patterns and theories developed for understanding                     |
| Highly controlled setting: experimental<br>setting (outcome oriented)                                  | Flexible approach: natural setting (process<br>oriented)  |
| Sample size: n   | Sample size not a concern; seeks "informal rich"<br>sample; carefully selected participants     |
| "Counts the beans"   | Provides information as to "which beans are worth<br>counting"                                  |
| Uses different instruments   | Researcher is the instrument  |



# Activity

## QuanTitative

## QuaLitative

1

2

3

4

5

6

7

8

9

10

# Modules in a Business Research

Topic

Abstract

Key words

Introduction

- Brief about the research area

- Importance of the Study

- Problem Statement

- Research Objectives

Literature Review

Methodology

- Research Design

- Data collection method

- Sample size, sampling technique and population

Data Analysis

- Statistical tools and techniques

- Results, interpretation and discussion

Conclusion and Recommendations

References

Annexures