

# Leadership

## Lecture # 10

By

**Dr. Zia**

- *Academician, Educationist, Trainer & Consultant*
- *Higher Education Commission Approved Ph.D. Supervisor*

- *Ph.D. (Management Sciences)*
- *Masters in Business Administration (MBA)*
- *Masters in Project Management (MPM)*
- *MA English Linguistics & Literature (M.A Eng.)*
- *LLB*
- *Masters in Education (M.Ed.)*
- *People Analytics, University of Wharton, USA,*
- *Positive Psychology, Penn University. USA*
- *EMS & BSM Int. MI Berlin, Germany*
- *Quantitate Research, NARTI, UK*


- *E-mail: [drziaemail@gmail.com](mailto:drziaemail@gmail.com)*
- *Mob. 03005365378*
- *Website: [www.AcademyofResearch.co.uk](http://www.AcademyofResearch.co.uk)*



# Leadership and EI

The **capacity** for **recognizing** own and others feelings / emotions and **managing** them effectively

– Daniel Goleman

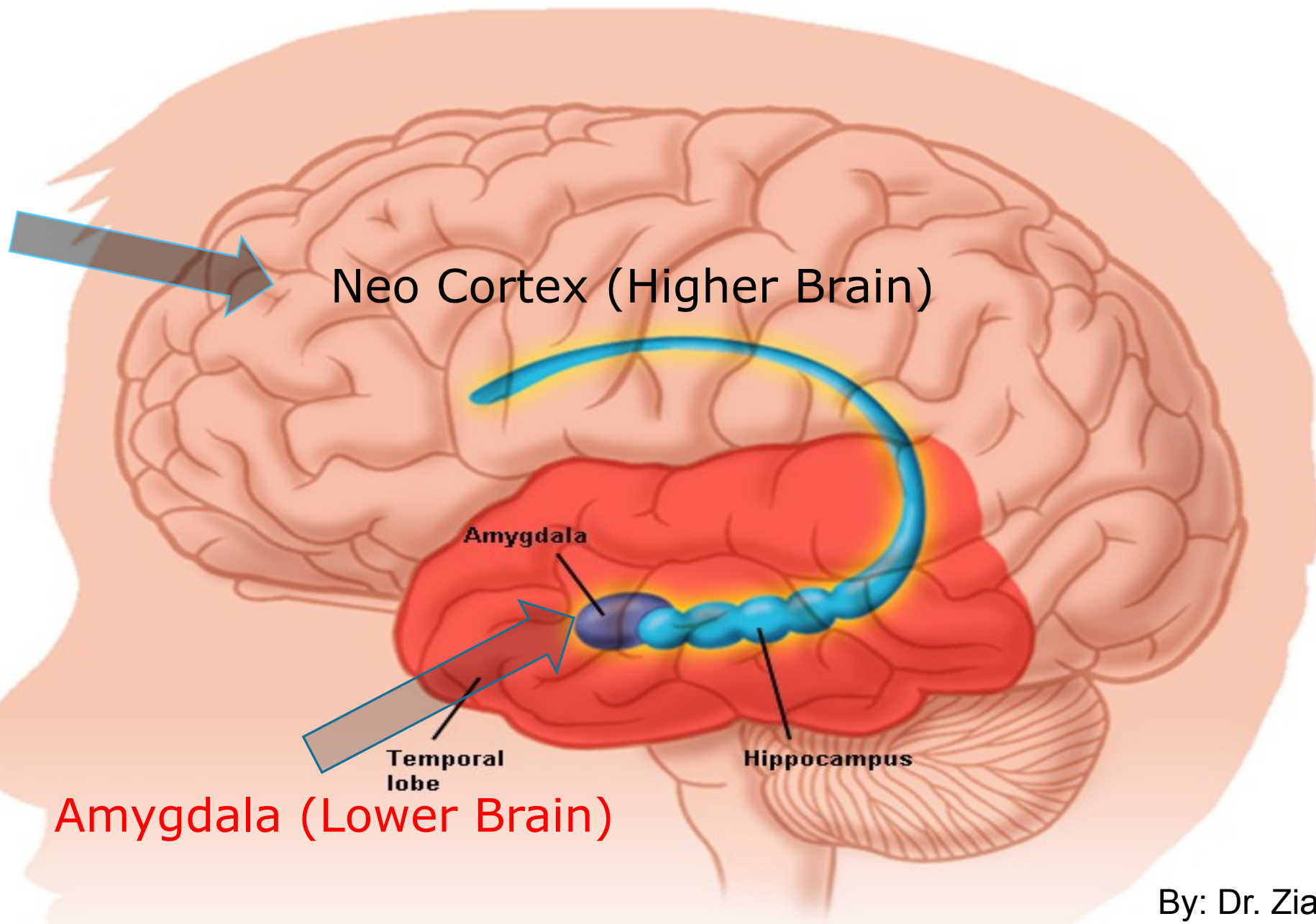


To become **intelligent**  
about your **emotions**, first of all its  
important to know where the  
emotions reside or exist.

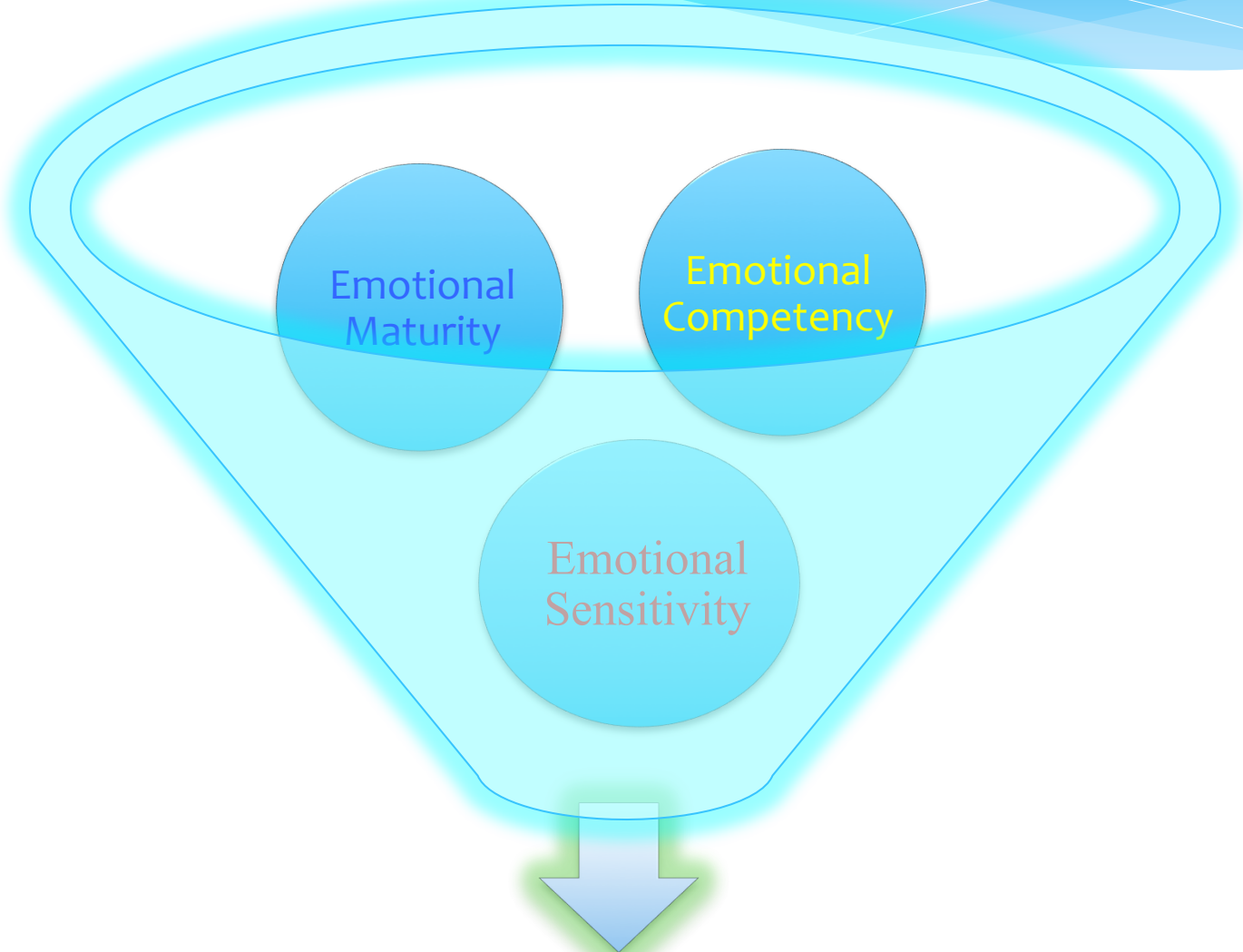
**So**

**Where does an Emotion reside ?**

# THINKING & FEELING BRAINS



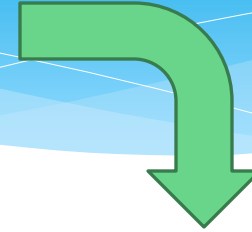
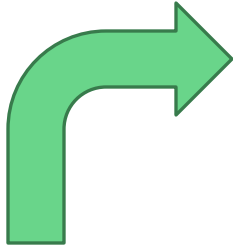
# Leader should learn **EMOTIONAL SKILLS**



**Emotionally intelligent Leader**

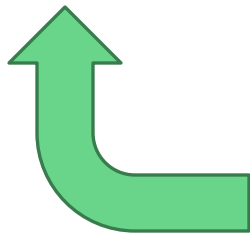
## 1. Hallmarks of Self-Awareness

1. Self - Confidence
2. Realistic self-assessment
3. Self-deprecating sense of humor



## 4. Hallmarks of Social skills / Relationship Management

10. Effectiveness in Leading change
11. Persuasiveness
12. Expertise in building and leading teams



## The 12 Components of the Hallmarks/ Dimensions of EI

## 2. Hallmarks of Self management

4. Trustworthiness and Integrity
5. Comfort with ambiguity
6. Openness to Change

## 3. Hallmarks of Social Awareness & Empathy

7. Expertise in Building and retaining Talent
8. Cross-Cultural Sensitivity
9. Service to clients and customers

